### **D.C. Economic Indicators**

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# **Labor & Industry**

Jobs in D.C. for August 2003 down 6,700 (-1.0%) from 1 year ago 75.0%

District resident employment for August 2003 up 5,000 (1.7%) from 1 year ago



Labor Market ('000s): August 2003<sup>a</sup>

Private Employment ('000s): August 2003

	<u>D.C.</u>		Metro area				1 yr. change	
	Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents	292.1	5.0	2,786.7	42.6	Manufacturing	2.8	-0.3	-9.7
Labor force	315.2	8.7	2,884.4	34.5	Construction	12.4	-0.6	-4.6
Total wage and salary employment	662.4	-6.7	2,816.5	16.6	Wholesale trade	4.4	0.0	0.0
Federal government	192.7	-0.3	344.0	0.4	Retail trade	17.2	0.4	2.4
Local government	39.0	-5.2	260.5	5.5	Utilities & transport.	6.1	-0.3	-4.7
Leisure & hospitality	49	8.0	243.9	2.1	Publishing & other info.	25.9	0.3	1.2
Trade	21.6	0.4	339.0	9.3	Finance & insurance	19.8	0.1	0.5
Services	281.9	-1.5	1,051.1	9.8	Real estate	11.1	-0.1	-0.9
Other private	78.2	-0.9	578.0	-10.5	Legal services	35.8	8.0	2.3
Unemployed	23.1	3.7	97.7	-7.4	Other profess. ser.	59.7	0.4	0.7
New unempl. claims (state program)	1.6	-0.3			Empl. Serv. (incl. temp)	11.9	0.4	3.5
Sources: U.S. Bureau of Labor Statistics (BLS) &	D.C. Dept. o	f Employment S	Services (DOES	5);	Mgmt. & oth. bus serv.	34.8	0.5	1.5

45.0%

a not seasonally adjusted

						Health care	56.1	1.3	2.4
D.C. Hotel Industry <sup>b</sup> Airport Passengers <sup>c</sup>					Organizations	49.7	-0.4	-0.8	
Aug. 2003	Amt.	1 yr. ch.	Aug. 2003	Amt.('000)	1 yr. % ch.	Accomodations	14.3	0.2	1.4
Occupancy Rate	64.3%	0.3	Reagan	1,216.7	6.8	Food service	29.2	0.7	2.5
Avg. Daily Room Rate	\$118.31	-\$2.03	Dulles	1,633.0	-0.6	Amuse. & recreation	5.5	-0.1	-1.8
# Available Rooms	25,758	-77	BWI	1,990.8	6.8	Other services	6.3	-0.1	-1.6
			Total	4 840 5	4 2 <sup>d</sup>	Total	430.7	-12	-0.3

Education

Source: DOES, preliminary. Detail may not add due to rounding.

### evenue

FY 2003 (thru Sept.) sales & use tax collections up 2.6% from 1 year ago

FY 2003 (thru Sept.) total tax collections up 5.1% from 1 year ago

year-to-date % change from same month of preceeding year



Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends This does not, therefore, report actual year-over year revenue growth for the budget. Includes sales taxes allocated to the

Note: Growth rates in some taxes reflect

#### **Adjusted General Fund** Revenue Collections<sup>a</sup>

-4.3

-13.4

	year-to-date % change							
	FY 2003	FY 2002						
	(Oct 02-Sep 03)	(Oct 01-Sep 02)						
Property Taxes	16.4	10.9						
General Sales <sup>b</sup>	2.6	-4.5						
Individual Income	-1.7	-12.7						
Business Income	2.0	-15.8						
Utilities	18.7	-6.8						
Deed Transfer	59.2	0.1						
All Other Taxes	-14.3	33.2						
<b>Total Tax Collections</b>	5.1	-1.5						
Addenda:								
Indiv. Inc. tax withholding								
for D.C. residents	3.9	-2.9						
Sales tax on hotels and								
restaurants allocated								
to Convention Center	7.4	-5.7						
Source: D.C Office of Tax an								
Office of Research and Analysis								

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d weighted average

## People & Economy

DC & US Personal Income % chg from same qtr of preceeding year

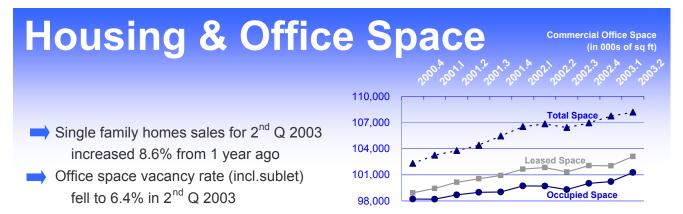




Home mortgage interest rate for Sept.: 6.2%, down from 6.3% last month, up from 6.1% 1 year ago

U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Po	pulation		
Source: BEA	2 <sup>nd</sup> Q 2003	1 <sup>st</sup> Q 2003	Source: BLS	July 2003	May 2003	Source: Cen	sus	Level	1 yr. ch.
Nominal	4.1	3.6	U.S.	2.1	2.1	Estimate for	or:		
Real	2.5	2.0	D.C./Balt. metro area	3.0	2.6	July	1, 2000	571,646	1,433
Personal Income	a					July	1, 2001	573,822	2,176
Source: BEA	% change	for yr. ending	Unemployment Ra	ate <sup>c</sup>		July	1, 2002	570,898	-2,924
Total Personal Income	2 <sup>nd</sup> Q 2003	1 <sup>st</sup> Q 2003	Source: BLS	Sept. 2003	Aug. 2003				
U.S.	2.8	3.2 <sup>†</sup>	U.S. 6.1 6.1			Compo	onents of Chan	nge from July 1	, 2002
D.C.	2.4	3.3 <sup>†</sup>	D.C.	6.1	7.3	Natural	Births	+8,263	Total
Wage & Salary Portion of Personal Income Interest Rates		National	Average		Deaths	-5,773	+2,490		
U.S.	1.6	1.9 <sup>†</sup>	Source: Federal Reserve	Sept. 2003	Aug. 2003	Net Migr.	Net Int'l	+4,517	
Earned in D.C.	-0.1	1.2 <sup>†</sup>	1-yr. Treasury	1.2	1.3		Net Dom.	-10,059	-5,542
Earned by D.C. res'd <sup>b</sup>	1.0	2.2 <sup>†</sup>	Conv. Home Mortgage	6.2	6.3	Net Chang	je <sup>d</sup>		-2,924

<sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



<b>Housing Sales</b>			D.C. Housing Per	mits Issued	t	D.C. Commercial Office Space			
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates			
Completed contracts	2 <sup>nd</sup> Q 2003			2 <sup>nd</sup> Q 2003		Vacancy Rate (%)	2 <sup>nd</sup> Q 2003	1 qtr. ch.	
Single family	5,697	8.6	Total housing units	2,597	1,988	Excl. sublet space	4.7	-0.6	
Condo/Co-op	3,511	22.6	Single family	367	210	Incl. sublet space	6.4	-0.6	
Prices (\$000)	2 <sup>nd</sup> Q 2003	1 yr. % ch.	Multifamily (units)	2,230	1,778				
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	2 <sup>nd</sup> Q 2003	1 qtr. ch.	
Median <sup>b</sup>	\$309.0	14.5	Source: Delta Associates	2 <sup>nd</sup> Q 2003	1 yr. ch.	Total Inventory	108.2	0.4	
Average <sup>c</sup>	\$398.9	5.3	Apartment units currently			Leased space <sup>f</sup>	103.1	1.1	
Condo/Co-op			under construction	4,576	1,512	Occupied space <sup>9</sup>	101.3	1.1	
Median <sup>b</sup>	\$256.0	21.7	Add'l planned units likely			Under construction			
Average <sup>c</sup>	\$281.0	18.1	within next 36 months	1,411	-419	or renovation	5.8	0.0	

<sup>&</sup>lt;sup>1</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors bedien for Jun. can quarter average delinest investment grade units, as defined by Delta bedien square feet for Calculated from vac. rate excl. sublet grade units, as defined by Delta bedien square feet for Calculated from vac. rate excl. sublet grade from vac. rate excl. sublet grade from vac. rate from vac. rate excl. sublet grade from